

Circle Logistics



— 100% Owner Operator —

www.circledelivers.com

Dry Van, Flatbed and Auto Transport



Corporate Headquarters & Central Dispatch

4808 Kroemer Rd
Fort Wayne, IN 46818

SATELLITE OPERATION CENTERS

Chicago, IL * Taylor, MI * Bryan, OH
Detroit, MI * Carsonville, MI * Louisville, Ky
Charlotte, NC * Richmond, VA

Denver, CO * Scottsdale, AZ * Phoenix, AZ * Dallas, TX

Both Traditional & Expedited Hauls

LAST YEAR, 2017; DRIVERS LEASED TO CIRCLE FOR THE ENTIRE
12 MONTH PERIOD HAD A MEDIAN GROSS OF



\$204,918

OUR TOP 5 CONTRACTORS ALL
EXCEEDED \$255,000 GROSS

FLEET AVERAGE GROSS REVENUE PER LOADED MILE



\$3.05



Home Time



We understand that home time for some Owner Operators is just as important as revenue. We do our best to get our contractors home on the weekends, if so desired. We do ask for flexibility, however, to stay out 7-10 days at a time, when necessary. Different areas vary in frequency of freight in and out. For most contractors, giving it some time to see how long you need to be away from home to make the amount of money you are happy with is what works best. Home time is totally up to you, but that must be balanced with making a living.

If you're happy, so are we.

Owner Operator Benefits & Compensation

- ★ Contractor Revenue:
 - Power Unit & Trailer- 75% of Gross Line-haul
 - Power Unit Only- 65% of Gross Line-haul (no extra trailer fees)
 - 100% Fuel Surcharge, Tarp and Stop Fees
- ★ Average Trip 500 miles
- ★ Average Load Weight 25,000 lbs
- ★ Company Supplied NY HUT, KYU, IFTA Permits and Basic Decals
- ★ Weekly Settlements with Direct Deposit
- ★ EFS Fuel Cards
- ★ Onboard Scanning for all Paperwork
- ★ Company Paid Cargo & Liability Insurance with No Surcharge Back to Contractor
- ★ Qualcom Omnitrac ELD units with free installation
- ★ No charge for Qualcom unit as long as unit is returned upon termination of contract

Contractor Fixed & Optional Deductions

FIXED DEDUCTIONS:

- Escrow- \$100 weekly deduction for 23 weeks [Returned to contractor if contract is terminated by either party and no money is owed by contractor to the company]
- E-log Fees- \$15 weekly deduction

OPTIONAL SERVICES:

- INDIANA Base Plate - \$100 weekly deduction until paid. [2018 cost projection is \$2250.00]
- Fuel Tax Filing - \$20 weekly deduction
- Fuel Program [EFS card] - amount of purchase plus \$2.75 transaction fee
- Cash Advances [up to \$100] - \$2.75 transaction fee
- Special Advances [\$100+] \$2.75 transaction fee plus 3% or \$35 whichever is greater.(applies to advances that are paid back over multiple weeks.)
- EFS Checks - \$2.75 transaction fee

Optional Insurance Packages

- Physical Damage- 5.62% of insured value (MI residents only- 9.82%)
 - Divide by 52= weekly deduction
- Bobtail/ Non-Trucking- \$11 weekly deduction
 - MI residents only- \$17 weekly deduction
- Occupational Accident - \$38.25 weekly deduction
- Choice Plus Insurance...coverage for items such as towing, personal property, misc equipment, breakdown; written by Great West Casualty.
 - \$186 for ChoicePlus, ANNUAL premium

Driver Qualifications

- At least 2 years recent, verifiable, OTR tractor-trailer experience
- At least 23 years of age or older
- Class A CDL issued by state of residence with current address recorded
- No DUI's/OWI's/ alcohol or substance related charges or convictions within the prior 5 years and no repeat violations
- No more than 1 DOT recordable crash within the prior 3 years and no more than 2 non DOT crashes or incidents within the same timeframe
- No more than 4 citations within the prior 3 years and no more than 2 of these can be moving violations involving speed
- Truck must be 2001 or newer

Required Equipment

DRY VAN:

- 4 Logistics Straps

FLATBED:

- 4', 6' or 8' Drop Tarps (contractor needs 2 out of the 3, no need for all of them)
- 10- 2" Straps (27' or 30' in length)
- 10- 4" Straps (27' or 30' in length)
- At least 1 set of coil racks and tarps
- 1- Winch bar

CAR HAULERS:

- Mobile printer
- 20- 2" Over the wheel straps
- 1- Height stick
- 1- Winch bar

*** Circle Logistics can provide some of this equipment and deduct the cost from the contractor's 1st settlement, depending on availability. Contractor must be prepared to provide their own equipment when it is not available for purchase through the company. Mobile printers are not provided by the company at any time.

Orientation

Orientation is held in Fort Wayne, IN. Driver will be required to bobtail to Fort Wayne and the truck will be inspected there in the shop that we approve. If the truck passes the 1st inspection, Circle will pay for it. If the truck does not pass the 1st inspection, we will not pay for the inspection and we will not pay for any repairs. Driver is welcome to take the truck anywhere he chooses if repairs are needed to comply, at his own expense. Truck will not be leased on until it receives a passing inspection in Fort Wayne.

Circle Logistics will reimburse driver for ½ of the cost of fuel to bobtail to Fort Wayne for orientation, paid on their first settlement. No receipts are needed, this will be figured from zip code to zip code, based on 7 mpg and whatever the national average of fuel cost is for the week.

Orientations are held on Mondays and Wednesdays and vary in length. Normally orientations are only 1 day but can be stretched to 2 if issues arise or if there are more than 2 drivers in 1 session.

Load will be provided from orientation.

Orientation Documents

- Valid Class A CDL [from state of residence w/ current address]
- Social Security Card
- Long form DOT physical and Card [must have at least 3 months remaining until expiration]
- Voided check for direct deposit
- TWIC card and passport [if applicable]
- Copy of current tractor title [both front/back sides]
- Copy of lease & power of attorney [if power unit is leased]
- Current base plate and registration [if not electing to purchase thru Circle]
- Current collision and bobtail insurance policies [if not electing to purchase thru Circle]
- Receipt for payment of Federal Highway Use Tax form 2290, clearly marked paid for current year...the fiscal year runs from July 1 thru June 30th

Small Fleet Owners

If you own a truck(s) and are not the driver, you and your driver(s) are still welcome into the Circle Fleet, upon approval by the ownership and safety, as long as your total fleet does not exceed 3 trucks. Fleets larger than that require special approval by owners of the company. Approval will be made on a case by case scenario. You may only bring 1 truck on at a time. If things go well, we are open to you leasing on more than 1 truck after a short probationary period. There are 2 conditions to signing a lease agreement under those circumstances;

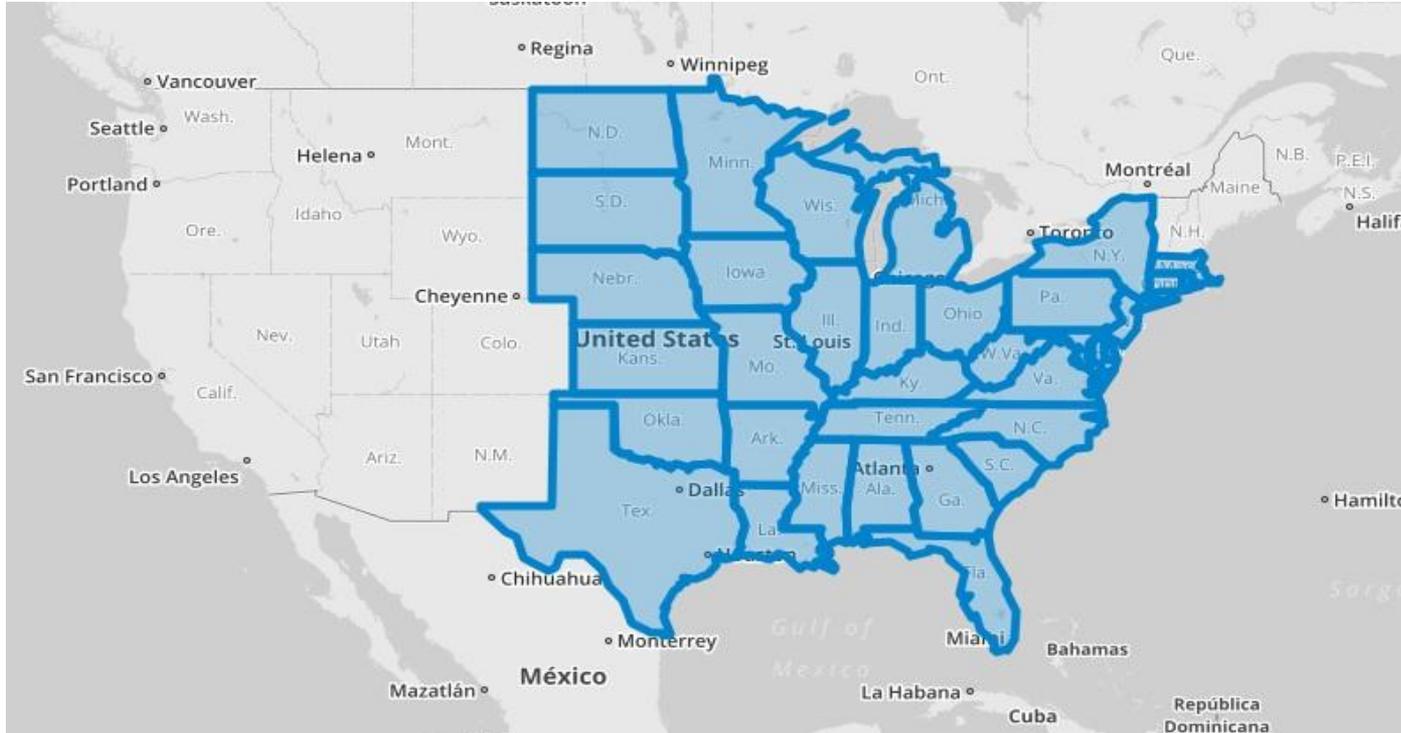
1. You must provide proof of Workmans Compensation on your driver, regardless of the driver's tax status with your company. Whether your driver is paid by 1099 or W-2, the company provided Occupational Accident does not apply to your driver(s). Circle cannot provide you with Workmans Compensation, you will need to pay for it and provide it on your own. Actual Workmans Compensation is the only insurance that will be accepted in these circumstances.
2. You must agree to your driver being under forced dispatch. We are not in the business of being mediators between Fleet Owner and driver. In order for things to run smoothly in this scenario, we feel this is what is best for both parties.

If you agree to the terms above, your driver(s) would need to fill out the online application and there is a place for them to identify you as the truck owner, along with your phone number. Recruiting will contact you once your driver is approved.

Broker Carriers

If you are an outside Carrier and prefer to run under your own MC #, the information in this presentation does not apply to you. We can broker you freight when something is available but we do not lease on outside Carriers and run them as if they are part of our fleet. The best way for you to get your foot in the door as an outside Carrier is to check DAT.com or TruckStop.com load boards. That is where most of our brokers/ agents post their available loads. If you would like direct phone numbers to our various agents and brokers, please contact recruiting for that list.

Hiring Area



Small Company, Big Benefits

We are a small but growing trucking company with every bit of professionalism and aggressiveness that you would expect with a bigger company. Our dispatchers work hard to make you money, get you home when you need to be home and our ownership is still involved in the daily operations of running the business. Our drivers are known by name, not by numbers. We own a brokerage firm in Chicago and also have a brokerage office in Fort Wayne which helps support our backhaul system. New agents are being brought on regularly which ensures more freight for our trucks. We will continue to make decisions and additions that benefit both our Owner Operators and the employees that work for us. If you want to join a winning team, look no further!